



C&D AREAS – NEWSLETTER No. 3/2021

SERVICE LIST C&D - P2P ACTIVE FOR OPERATOR'S NODE PROMOTION 2021

We hereby inform you of the introduction of a sales promotion on services in the White Areas (C&D Cluster), according to the conditions set out below.

CONDITIONS

The Operator interested in benefiting from this Sales Promotion shall send OF, by **31/12/2021**, the list of Operator Nodes in the C&D area that it intends to connect. The above mentioned list, for each Operator Node, shall indicate:

- a) a unique ID. In the case of a Node already in saleable status, it must coincide with the ID shown in the Nodes DB of the Operators Reserved Area of OF;
- b) the geographical coordinates (latitude and longitude in decimal degree format);
- c) Province and Municipality and, where available, the full address.

Following a Feasibility Study, OF shall return to the Operator a Commercial Offer which, for each Node, shall contain not only an indication of the relative distance between it and the reference PCN, but also one of the following possible statuses:

- 1) **Saleable**: if the Operator Node is already reached by the Infratel Network and available for sale;
- 2) **Planned Saleability**: estimate of the reference period (**expected to be <quarter or semester or year>**) within which the Node is expected to become saleable;
- 3) **Unsaleable**: if the Operator Node is not expected to be reached by the Infratel Network. In these cases, where possible, an indication shall be given of any extraordinary charges necessary for the connection.

The Operator shall accept the above-mentioned Commercial Offer within a maximum of 60 calendar days from its receipt.

C&D AREAS – NEWSLETTER No. 3/2021

By signing OF's Commercial Offer, the Operator undertakes to order the saleable Nodes, or those with planned saleability, indicated therein, in an amount not less than 50% of the same (rounded up to the next whole number). The Commercial Offer shall detail the order management methods and the detailed planning. A binding condition for participation in this Sales Promotion is that the **average distance between the PCN of reference and the Nodes** that the Operator undertakes to order must be **less than 7.5 km**.

Only the items and services covered by the promotion are listed in this document. For all items and conditions not contained in this Newsletter, the basic offer contained in the Service List C&D shall apply.

SERVICES

The promotion is valid on the following services:

- **P2P ACTIVE FOR OPERATOR'S NODE**

Table 1 shows the promotional prices of the P2P Active Service for Operator's Node for the 15-year IRU component.

P2P ACTIVE OPERATOR'S NODE (IRU 15 years)		
PROFILE	MODE	DELIVERY AT PCN
1 Gbit/s	Without TR	32,000 €
	With TR	34,000 €
10 Gbit/s	Without TR	33,000 €
	With TR	38,000 €

Table 1

The Operator and OF shall agree on any commercial terms for the delivery of the traffic to another OF Point, on the Nodes indicated by the Operator. For the technical features of the transport service, reference should be made to the Service List C&D and the Application Contract for the provision of the transport service (*Transport-Application-Contract-Proposal-OF-and-Appendices, pdf*) - Annex 1 - Architecture and Economic Conditions.